# BABU BANARASI DAS UNIVERSITY LUCKNOW

# **SCHOOL OF LEGAL STUDIES**

BBA LL.B. (Integrated)
(Five Year Degree Course)
W.e.f 2024-2025
Course Structure and Syllabus

## Five-year BA LL.B. (Integrated) /BBA LL.B. (Integrated) Degree Program

#### Course structure

Students admitted to Five Year BA LL.B. (Integrated)/ BBA LL.B. (Integrated) program at School of Legal Studies, Babu Banarasi Das University have to complete all compulsory papers, Optional papers, Clinical papers as prescribed by the Bar Council of India and other mandatory subjects specified by UGC, MHRD and BBDU.

#### **Credit System**

By implication of the Bar Council of India rules of legal education Part IV Chapter VI Schedule III Rule 18, one credit shall mean 12 hours of classroom teaching in addition to 01 hour of tutorial/ Moot Court/ Project Work etc.

### **Course Category:**

С	Compulsory/ Core Paper
Cl	Clinical Course
0	Optional/ Elective Paper

#### **Clinical Course**

The Clinical courses shall be of 04 Credit with reference to definitions of semester, compulsory papers, optional papers, clinical papers the Bar Council of India's rules of Legal Education shall be applicable.

#### **Project Work**

Project work as a subject is allotted in X Semester for the benefit of students and to enhance their research capability and interest with 60 marks for viva and 40 marks for the work done by students' (total 100 marks).

#### **Internship**

All students have to complete an internship of 22 weeks during the entire course not exceedingly more than 04 continuous weeks. The internship will start from completion of II, III, IV, V, VI, VII and VIII semester examination and simultaneously its comprehensive viva will take place in III, IV, V, VI, VII, VIII and IX semesters for 02 credits each with 100 marks. Students need to prepare their internship diary and maintain day to day activities during the internship.

#### **General Proficiency (GP)**

Students are required to take part in Co-Curricular and extra co-curricular activities which will include maintaining high standards of discipline, participation in NCC/NSS/Games/Sports, activities like Moot Court, Seminar, Conference, Workshop etc.

**Course: BBA LL.B. (Integrated)** 

			SEMESTER -	- I						
Course Category	Course Type	Course Code	Course Title		Contac t Hours		Ev	n Scheme	Credits	
			L	T	P	CIA	ESE	TOTAL		
С	Theory	BBAL5101	Business Organization	4	1	-	40	60	100	4
С	Theory	BBAL5102	Fundamental Accounting	5	1	-	40	60	100	5
С	Theory	BBAL5103	Corporate Strategic Management	5	1	-	40	60	100	5
С	Theory	BBAL5104	English-I	5	1	-	40	60	100	5
С	Theory	ILLB5101	Law of Contract-I	5	1	-	40	60	100	5
С	Practical	GP5101	General Proficiency	-	-	-	100	-	100	1
	TOTAL	•	-		ı	ı			600	25

## Babu Banarasi Das University, Lucknow **School of Legal Studies Course: BBA LL.B. (Integrated)**

**SEMESTER II** Course Course **Course Code** Course Contact **Evaluation Credits** Title **Scheme** Hours Category **Type**  $\mathbf{L}$ T P CIA ES TOTA  $\mathbf{E}$ L  $\mathbf{C}$ **Business** 4 40 1 100 Theory 60 **BBAL5201** 4 Environment Principles of C Theory 4 1 40 60 100 BBAL5202 4 Management Management  $\mathbf{C}$ Theory 4 1 40 60 100 **BBAL5203** 4 Accounting C 40 100 Theory 5 1 60 **BBAL5204** English -II 5 C Fundamentals 40 60 100 Theory 3 1 3 **BBAL5205** of Computer  $\mathbf{C}$ 40 Theory Law of 5 1 60 100 ILLB5201 5 Contract-II C 100

General

**Proficiency** 

GP5201

Practical

**TOTAL** 

Note: Students have to take a minimum 03 weeks of internship on completion of semester- II which will be assessed as comprehensive viva in semester- III. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

100

1

26

**700** 

**Course: BBA LL.B. (Integrated)** 

			SEMESTER	III						
Course Category	Course Type	Course Code	Course Title		ntac ours		Eva	Credits		
Category	Турс	Code		L	T	P	CIA	ESE	TOTAL	1
С	Theory	BBAL5301	Business Economics	4	1	-	40	60	100	4
С	Theory	BBAL5302	Human Resource Management	5	1	-	40	60	100	5
С	Theory	BBAL5303	Business Statistics	5	1	-	40	60	100	5
С	Theory	ILLB5301	Law of Torts, Motor Vehicle Act, 1988 & Consumer Protection Act, 2019	4	1	-	40	60	100	4
С	Theory	ILLB5302	Legal Method	4	1	-	40	60	100	4
С	Practical	ILLB5351	Comprehensive viva on Internship-I	-	-	-	40	60	100	2
С	Practical	GP5301	General Proficiency	-	-	-	100	-	100	1
	TOTAL			I		<u> </u>	1	1	700	25

**Note:** Students have to take a minimum **02 weeks** of internship on completion of semester-III which will be assessed as comprehensive viva in semester- IV. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

**Course: BBA LL.B. (Integrated)** 

			SEMESTER	R IV	7					
Course Category	Course Type	Course Code	Course Title	Conta ct Hour s			Eval	uation S	Scheme	Credits
				L	T	P	CIA	ESE	TOTAL	
С	Theory	BBAL5401	Business Communication	4	1	-	40	60	100	4
С	Theory	ILLB 5401	Constitutional Law - I	4	1	-	40	60	100	4
С	Theory	ILLB5402	The Bharatiya Nyaya Sanhita, 2023 - I	5	1	-	40	60	100	5
С	Theory	ILLB5403	Family Law-I (Hindu Law)	4	1	-	40	60	100	4
С	Theory	ILLB5404	Jurisprudence	4	1	-	40	60	100	4
С	Theory	BAS3204	Environmental Studies	2	1	-	40	60	100	2
С	Practical	ILLB5451	Comprehensive vivaon Internship-II	-	-	-	40	60	100	2
С	Practical	GP5401	General Proficiency	-	-	-	100	-	100	1
	TOTAL								800	26

**Note:** Students have to take minimum **03 weeks** of internship on completion of semester- IV which will be assessed as comprehensive viva in semester- V. Cumulative Internship diary as pergiven format by concerned faculty and shall be maintained by each student to observe daily workdone by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

**Course: BBA LL.B. (Integrated)** 

			SEMESTER	V						
Course Category	Course Type	Course Code		Contact Hours			Eva	Credits		
				L	T	P	CIA	ESE	TOTAL	Credits
С	Theory	BBAL5501	Office Management	4	1	-	40	60	100	4
С	Theory	ILLB5501	Constitutional Law II	4	1	-	40	60	100	4
С	Theory	ILLB5502	The Bharatiya Nyaya Sanhita, 2023 - II	5	1	-	40	60	100	5
С	Theory	ILLB5503	Family Law-II (Muslim Law)	4	1	-	40	60	100	4
С	Theory	ILLB5504	The Bharatiya Nagarik Suraksha Sanhita, 2023 - I	5	1	-	40	60	100	5
С	Practical	ILLB5551	Comprehensive viva on Internship-III	-	-	-	40	60	100	2
С	Practical	GP5501	General Proficiency	-	-	-	100	-	100	1
	TOTAL	1	1	1	I	1		<u> </u>	700	25

**Note:** Students have to take minimum **02weeks** of internship on completion of semester- V which will be assessed as comprehensive viva in semester- VI. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100marks).

**Course: BBA LL.B. (Integrated)** 

			SEMESTER V	Ί						
Course Category	Course Type	Course Code			Contact Hours Eva			luation	G 111	
				L	T	P	CIA	ESE	TOTAL	Credits
С	Theory	BBAL5601	Marketing Management	4	1	-	40	60	100	4
С	Theory	ILLB5601	Civil Procedure Code and Law of Limitation-I	4	1	-	40	60	100	4
С	Theory	ILLB5602	The Bharatiya Nagarik Suraksha Sanhita, 2023 - II	5	1	-	40	60	100	5
С	Theory	ILLB5603	Law of Property and Easement	4	1	-	40	60	100	4
С	Theory	ILLB5604	Legal and Constitutional History	4	1	-	40	60	100	4
O-I	Theory		Optional-I	5	1	-	40	60	100	5
С	Practical	ILLB5651	Comprehensive viva on Internship-IV	-	-	-	40	60	100	2
С	Practical	GP5601	General Proficiency	-	-	-	100	-	100	1
	TOTAL		1	1	1	1	1	<u> </u>	700	29

	COURSE CODE	COURSE NAME
OPTIONAL-I	OLLB5601	Cyber Law: AI & Cyber Security
	OLLB5602	Insurance Law

**Note:** Students have to take minimum **03 weeks** of internship on completion of semester- VI which will be assessed as comprehensive viva in semester- VII. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

**Course: BBA LL.B. (Integrated)** 

			SEMESTER	VII						
Course Category	Course Type	Course Code	Course Title	Contact Hours			Eva	Credits		
				L	Т	P	CIA	ESE	TOTAL	=
С	Theory	ILLB5701	Civil Procedure Code and Law of Limitation- II	4	1	-	40	60	100	4
С	Theory	ILLB5702	Labour Law-I	4	1	-	40	60	100	4
С	Theory	ILLB5703	Administrative Law	4	1	-	40	60	100	4
С	Theory	ILLB5704	Medical Jurisprudence	4	1	-	40	60	100	4
Cl-I	Practical	ILLB5751	Moot Court	-	-	2	40	60	100	2
O-II	Theory		Optional-II	4	1	1	40	60	100	4
С	Practical	ILLB5752	Comprehensive viva on Internship-V	-	-	-	40	60	100	2
С	Practical	GP5701	General Proficiency	-	-	-	100	-	100	1
	TOTAL		I	1	<u> </u>			I	800	25

	COURSE CODE	COURSE NAME
OPTIONAL -II	OLLB5701	Intellectual Property Rights
	OLLB5702	Media & Law

**Note:** Students have to take minimum **02 weeks** of internship on completion of semester- VII which will be assessed as comprehensive viva in semester- VIII. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

**Course: BBA LL.B. (Integrated)** 

			SEMESTER V	/III						
Course Category	Course Type	Course Code	Course Title	_	onta Iour		Eva	Credits		
				L	T	P	CIA	ESE	TOTAL	
С	Theory	ILLB5801	Bharatiya Sakshya Adhiniyam, 2023	5	1	-	40	60	100	5
С	Theory	ILLB5802	Labour Law-II	4	1	-	40	60	100	4
С	Theory	ILLB5803	Competition Law	4	1	-	40	60	100	4
С	Theory	ILLLB5804	Land Laws and Local Laws	4	1	-	40	60	100	4
O-III	Theory		Optional-III	5	1	-	40	60	100	5
Cl-II	Practical	ILLB5805	Professional Ethics	-	1	4	40	60	100	4
С	Practical	ILLB5851	Comprehensive viva onInternship-VI	-	-	-	40	60	100	2
С	Practical	GP5801	General Proficiency	-	-	-	100	-	100	1
	TOTAL								800	29

	COURSE CODE	COURSE NAME
OPTIONAL -III	OLLB5801	Law of Taxation
	OLLB5802	Equity & Trust

**Note:** Students have to take minimum **04 weeks** of internship on completion of semester- VIII which will be assessed as comprehensive viva in semester- IX. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

**Course: BBA LL.B. (Integrated)** 

			SEMESTER	IX							
Course Category	Course Type	Course Code	Course Title	Contact Hours							
				L	T	P	CIA	ESE	TOTAL		
С	Theory	ILLB5901	International Law	5	1	-	40	60	100	5	
С	Theory	ILLB5902	Company Law	4	1	-	40	60	100	4	
С	Theory	ILLB5903	Interpretation of Statutes	4	1	-	40	60	100	4	
С	Theory	ILL5904	Alternative Dispute Resolution	4	1	-	40	60	100	4	
O-IV	Theory		Optional-IV	5	1	-	40	60	100	5	
С	Practical	ILLB5951	Comprehensive viva on Internship-VII	-	-	-	40	60	100	2	
С	Practical	GP5901	General Proficiency	-	-	-	100	-	100	1	
	TOTAL								700	25	

	COURSE CODE	COURSE NAME
OPTIONAL -IV	OLLB5901	International Trade Law
	OLLB5902	Right to Information

**Note:** Students have to take minimum **03 weeks** of internship on completion of semester- IX which will be assessed as comprehensive viva in semester- X. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

**Course: BBA LL.B. (Integrated)** 

	SEMESTER X									
Course Category	Course Type	Course Code	Course Title Contact Hours			aluation Scheme		Credits		
				L	T	P	CIA	ESE	TOTAL	
С	Theory	ILLB51001	Environmental Law	4	1	-	40	60	100	4
С	Theory	ILLB51002	Mediation Law	4	1	-	40	60	100	4
Cl-III	Practical	ILLB51003	Drafting, Pleading& Conveyancing	-	1	4	40	60	100	4
O-V	Theory		Optional-V	5	1	-	40	60	100	5
O-VI	Theory		Optional-VI	5	1	-	40	60	100	5
С	Practical	ILLB51051	Comprehensive viva on Internship-VIII	-	-	-	40	60	100	2
С	Practical	ILLB51052	Project Work	-	-	4	40	60	100	4
С	Practical	GP51001	General Proficiency	-	-	-	100	-	100	1
	TOTAL		-	•					800	29

	COURSE CODE	COURSE NAME
OPTIONAL -V	OLLB51001	Banking Law (Including SARFAESI)
OT TIOT (III	OLLB51002	Bankruptcy & Insolvency Law
OPTIONAL -VI	OLLB51003	Human Rights Law and Practice
	OLLB51004	Criminology & Penology

To familiarize students with:

- 1. To familiarize students with changes in the legal liability during the incorporation and growth of organization.
- 2. To familiarize students with construction of the basic concepts and significance of finance.
- 3. To enable students to become familiar with significance of market.
- 4. To evaluate changes in the working pattern of modern organizations.

#### LEARNING OUTCOME

The students should be able to:

- 1. Understand the prerequisites for setting up of a lawful organization.
- 2. Define the concept of business organization.
- 3. List down forms of organization to take advantage of state and federal tax benefits.
- 4. Understand the legal consequences of forming sole proprietorship.

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Introduction to Organization:</b> Concepts and objectives of business organization, establishment of a new business, pre-establishment considerations and social responsibility of business; Meaning, objective and principles of organization, line and staff, functional organization, concept of scalar chain.	12	
П	Forms of Business Organization: Sole Proprietorship: Meaning, characteristics and legal requirements; Partnership firms: Meaning, partnership deed and legal requirements as per Partnership Act 1932; Joint stock concerns: Meaning, features, kinds of companies, legal requirements as per Companies Act 2013.	12	
Ш	<b>Business Finance:</b> Business Finance: Concept, need and significance; Methods of financing: long term, medium term and short term; National finance and international finance. Financial institutions: Brief introduction to IFCI, SFC, ICICI, IDBI; Security market: An introduction to primary and secondary market.	12	04
IV	Marketing: Marketing: Concept of marketing, four P's of Marketing; Distribution channel: Meaning, importance, and significance of middlemen; Advertisement and sales promotion: Meaning and objectives.	12	

### **TEXT BOOKS:**

- 1. Tulsian P. C. and Pandey V., Business Organization and Management, Pearson Education.
- 2. Bhushan Y. K., Fundamentals of Business Organization and Management, Sultan Chand and Sons.
- 3. Chhabra T.N., Business Organization, Dhanpat Rai and Sons.Robert. Modern Business Administration, McMillan India.

### **REFERENCE BOOK:**

- 1. K. L. Maheshwari, Business Organization
- 2. M.C Shukla, Business Organization

To familiarize students with:

- 1. To familiarize students with basic concepts, standards of financial accounting systems.
- 2. To familiarize students with construction of the financial statements and ascertaining its interpretation.
- 3. To familiarize students with reconciling the Bank statement and rational methods of Depreciation.
- 4. To familiarize students with learning the methods of cash conversion and analyzing Turnover ratios.

#### LEARNING OUTCOME

The students should be able to:

- 1. Understanding the concepts & conventions, accounting cycle.
- 2. Recording of financial transactions as per the accounting standards.
- 3. Prepare financial statements of sole proprietor to ascertain the tax liability.
- 4. Ascertaining the Profitability ratio and Liquidity ratio.

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Introduction:</b> Meaning and concepts of financial accounting, Users of accounting information, accounting concepts & conventions, accounting cycle, Journal Entries, Ledger, Cash Book: three columns.	15	
П	<b>Financial Statements:</b> Trial Balance: need, importance, limitations, Preparation of Trading and P & L Account and Balance Sheet with simple adjustments.	15	
III	<b>BRS, Depreciation and Hire Purchase:</b> Bank Reconciliation Statement, Depreciation: concept, rationale and methods of charging depreciation, Hire purchase and installment systems.	15	05
IV	Company Accounts: Issue of shares including forfeiture of shares, issue of bonus shares, issue of Preference Share, Debenture: Redemption of Debenture and its methods, Cash conversion, Sinking fund and Miscellaneous Accounts.  Analysis: Capital & Revenue; Ratio Analysis-Profitability ratio, Turnover ratio, Liquidity ratio, Advantages & disadvantages of accounting ratio.	15	

#### **TEXT BOOKS:**

1. Chaturvedi C. L., Advanced Accountancy, Shree Mahavir Book Depot.

- 2. Gupta R. L. and Radha Swami M., Financial Accounting, Sultan Chand and Sons.
- 3. Gupta R. L., Advanced Accountancy, Sultan Chand and Sons.
- 4. Maheshwari S.N & Maheshwari S.K An Introduction to Accountancy, Vikas Publication

## **REFERENCE BOOKS:**

- S.K.Poll: Fundamental Accounting
   S.M. Shukla: Fundamental Accounting

To familiarize students with:

- 1. To elucidate the concepts of business policies and corporate governance.
- 2. To familiarize students with the core concepts, frameworks, and techniques of strategic management.
- 3. To familiarize students with the major initiatives taken by a company's top management involving commitment of resources in global environment.
- 4. To familiarize students with Understanding of the Corporate portfolio and its structure.

#### LEARNING OUTCOME

The students should be able to:

- 1. Understand the basic concept of strategy and its implementation in various business situations.
- 2. Understand the relevance of business policy and corporate governance to protect the interest of all the stakeholders.
- 3. Developing the insights of business strategy at national and international levels.
- 4. Develop ways to improve a firm's competitive advantage and integrate key functional areas into a unified strategic plan.

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Introduction:</b> Business Policy and strategy: Overview, concept & nature of business policy and concept of corporate strategies; Decision levels of strategies: nature and elements; Concept of corporate governance.	15	
п	Strategic Planning and Management: Strategic Planning: Process, importance and 7S framework; Strategic planning for: Multinationals, small businesses, nonprofit organizations and public sector.  Strategy Formulation, Strategic Analysis: Objectives and goals of the organization; ETOP; Competitive analysis; Internal environment, scanning, mission and vision statement, SAP and KSF.	15	
Ш	Choice of strategy: Business level strategies: generic, cost leadership, differentiation and focus, Multi business strategies: coordination, diversification, venturing and restructuring for national and international companies; Evaluation of alternatives and selection of strategies.	15	05
IV	Corporate Portfolio Analysis and Implementation: BCG, Ansoff model, Gap Analysis, GE model; Implementing strategy through business function, Implementing strategy through structure, Leadership and Culture.	15	

### **TEXT BOOKS:**

- 1. Lawrence R.Jauch. And Glueck William F., Business Policy and Strategic Management, Frank Brothers.
- 2. Pearce II John A. and Robinson J.R. and Richard B., Strategic Management, AITBS.
- 3. Wheelen Thomas L., Hunger J. David. And Rangaragian Krish., Concepts in Strategic Management and Business Policy, Pearson Education, 1st Ed.

#### **REFERENCE BOOKS:**

- 1. Kazmi, Azhar, Business Policy, Tata McGraw-Hill, New Delhi, 2000.
- 2. V.S.P. Rao, Corporate Strategic Management.

- 1. To make the students aware about remedial grammar and basics of reported speech.
- 2. To elucidate the knowledge amongst the students of usage and various interactive and communicative skills.
- 3. To give students a thorough understanding of the listening andreading skills.
- 4. To train the students in writing skills and comprehension training of the various professional fields, e.g., Media, Legal and various other professions.

#### LEARNING OUTCOME

The course would help the student to:

- 1. Possess the ability to write, present, comprehend and comment upon various topics.
- 2. Possess sophisticated communication skills in English
- 3. Determine and analyze elements of communication theory
- 4. To enhance the knowledge of the societal responsibilities and professional practices of legal and other media.

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	Remedial Grammar: Verbs: Auxiliary and Model Verbs; Transitive, Intransitive Verbs; Time, Tense, Aspect: Present, Past and Future; Basic Sentence Types; Reported Speech: Voice, Determiners, Prepositions, Conjunctions.	15	
II	Conversational English: Features of Spoken Language: Speaking Processes, Skills; Fluency, Accuracy, Complexity in Speaking; Core Speaking Skills: Pronunciation Skills; Speech Functions: Skills and Communication Strategies; Communicative Activities Based on Selected Language Functions and Situations."	15	05
III	Listening and Reading Skills: Speech: Features, Grammar and Pronunciation; Difference between Listening and Hearing; Types of Listening: Casual and Focused Listening; Barriers to Listening; Top Down and Bottom-up Approaches to Listening; Reading: Types of Reading; Previewing, Prediction, Close Reading, Inference; Vocabulary Learning: Word learning Strategies; Learning from Context; Use of Dictionary.	15	

	Writing Skills: Advanced Writing Skills and Language for Business Nature and Purpose of Writing; Writing as Communication; Approaches to Writing; Stages in Writing; Modes of Writing: Narrative, Descriptive, Expository, Argumentative; Figurative Language and Literary Devices; Creative Writing; Short Story, Newspaper Article.	15	
IV	Comprehension Training: Comprehending Different Kinds of Texts, Political, Scientific, Legal. Business Communication: Language of Business: Tone, Style, Jargon, Cliches, Ambiguity (Use of Extracts), Glossary of Business Terms.		

#### **TEXT BOOKS**

- 1. Sarah Freeman: Written Communication in English.
- 2. Michael Paine: English Commercial Correspondence.
- 3. Rodney Huddleston and Geoffrey K. Pullum: The Cambridge Grammar of the English Language.

### REFERENCE BOOKS

- 1. Ronald Carter and Michael Mc Carthy: Vocabulary and Language Teaching
- 2. Balasubramaniam T: A Textbook of English Phonetics for Indian Students.

- 1. To provide students with an understanding of the basic principles of Contract, and formation of Contract while focusing on some essential aspects.
- 2. To acquaint the student with the importance of Consideration and Capacity in a contract.
- 3. To provide the knowledge of the Elements of Contract, Free Consent, Unlawful consideration, and its impact.
- 4. To equip students with the knowledge to apply legal principles to real-world scenarios, particularly in understanding the discharge and performance of contracts, remedies for breach, and the doctrine of quasi-contracts.

#### LEARNING OUTCOMES

On the completion of this course:

- 1. Students will be able to explain the essential components of contract formation, including offers, acceptances, and the communication and revocation processes.
- 2. Students will be in a position to understandconsideration and capacity in a contract.
- 3. Students will be able to identify and describe the elements of free consent in contract law, such as coercion, undue influence, misrepresentation, fraud, and mistake, and their impact on the validity of contracts.
- 4. Students will be able to understand the discharge and performance of the contract.

#### **COURSE CONTENTS:**

Module	Course Topics	Hours	Credit
I	Basic principles of Contract: Meaning and nature of contract; Formation of Contract; Offer/Proposal; Communication, Revocation, General/Specific offer, Invitation to offer, standard form contract.  Acceptance: Definition, Communication, Revocation, Provisional acceptance, Tenders/Auctions conditions, types of contract executed & executor	15	
п	Consideration and Capacity: Consideration: Definition, Essentials, Privity of Contract: Exception; Capacity to enter into a contract; Minor's Position, Nature/effect of minor's agreements.	15	05
III	Elements of Contract: Free Consent: Coercion, Undue influence, Misrepresentation, Fraud, Mistake; Unlawful consideration and object; Effect of void, voidable, valid, illegal, unlawful and uncertainagreement/contracts.	15	

	Discharge and Performance of Contract: Discharge of Contracts;	15	
IV	Performance of Contracts; Impossibility of performance and frustration; Breach of Contract: Remedies: Damages, Injunction, Specific Performance; Quasi Contracts: Quantum Meruit.		

### **ACT:**

Indian Contract Act, 1872

### **TEXT BOOKS**

- 1. Avtar Singh, Law of Contract, Eastern Book Co. (Lucknow)
- 2. S.K.Kapoor, The Law of Contract
- 3. Bangia Law of Contract and Specific Relief

### **REFERENCE BOOKS:**

- 1. Anson, Law of Contract (1998), Universal, Delhi
- 2. Pollock and Mulla, Indian Contract Act

#### **BUSINESS ENVIRONMENT**

#### **COURSE OBJECTIVE**

To familiarize students with:

- 1. To familiarize students with framework of nature and dynamics of Business Environment.
- 2. To foster knowledge of the economic system and various Industrial policies in a global perspective.
- 3. To explain the concepts of balance of payment and international policies.
- 4. To make the students understand the structures of international organs in a commercial environment.

#### LEARNING OUTCOME

The students should be able to:

- 1. Understand and enhance their knowledge about various business environments.
- 2. Awareness of the framework of developmental planning in India.
- 3. Comprehend the role of the public sector along with various government regulatory acts and policies regarding the business environment including industrial, monetary and fiscal policies.
- 4. Comprehending the Indian technological environment and its global application.

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	Nature and Dynamics of Business Environment: Theoretical framework of business environment: concept, significance and nature of business environment; Elements of environment- internals and externals; Economical environment, socio-cultural and international environment; Political and legal environment; Consumer Protection Act.	12	
II	Economic Systems and Industrial Policy: Capitalist, socialist and mixed economy. Industrial policy; industrial licensing policy; monetary policy; Economic Planning: aims, objectives and its framework of developmental planning in India. Role of public sector in India; Globalization, Privatization and Liberalization; MRTP.	12	04
Ш	<b>Foreign Trade:</b> Basis of balance of trade and balance of payment; free trade vs. protection; tariff and non-tariff barriers; need and importance of foreign trade; FERA and FEMA; EXIM policy; export promotion and import control policy. MNC's: nature, role, operations and present position of MNC's of India.	12	

	World Trade Organization: World Trade Organization: objectives,	12	
IV	organization structure and functioning. WTO and India; IMF, IBRD, IFC, ADB; Technological environment: Indian conditions of E-commerce, electronic banking, franchise banking.		

## **TEXT BOOKS:**

- K. Aswathapa: Business Environment Justin Paul: Business Environment
- 2.

## **REFERENCE BOOK:**

- 1. Francis Cherulam, Business Environment
- 2. Neelangam, Business Environment

To familiarize students with:

- 1. To understand the nature and scope of management principles.
- 2. To provide an insight of process and strategies of planning.
- 3. To understand of the organization structure and training process.
- 4. To comprehend the controlling techniques and leadership theories of management.

#### **LEARNING OUTCOMES**

The students should be able to:

- 1. Discuss and communicate the management evolution and how it will affect future managers.
- 2. Observe and evaluate rational decision-making processes.
- 3. Explain how an organization adopts career development and performance appraisal.
- 4. Evaluate leadership styles to anticipate the consequences of each leadership shifts

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	Introduction of Management: Meaning, nature, Scope of management, Levels of Management, School of Management Thought, Management process, Qualities of a Successful Manager, Administration and its Meaning, Difference Among Administration, Management and Organization.	15	
II	<b>Planning:</b> Nature and scope of planning, planning process, types of plans. Objectives-Managing by objectives (MBO). Strategies-types of strategies. Policies-Decision Making, Types of decision, Decision Making Process. Rational Decision Making.	15	
III	Organizing: Nature and Purpose of organizing; Organizing structure; Formal and Informal groups; Organization- Line and Staff Authority; Departmentation; Span of control; Centralization and Decentralization; Delegation of authority; Staffing; Selection and Recruitment; Orientation; Career development; Career stages; Training; Performance Appraisal.	15	05
IV	Controlling: Nature and scope of control, Control Process, Control Technique- Traditional and Modern, Managerial control; Span of Management, Factors Determining the span of Management, Limitations of Managerial control, Essential Elements of the process of control.	15	

Directing: Creativity and Innovation; Motivation theories;
Leadership styles; Leadership theories; Communication- barriers to
effective communication; Organization culture; Elements and types of
culture; Managing cultural diversity.

#### **TEXT BOOKS:**

- 1. Principles and Practices of Management: LM Prasad
- 2. Essentials of Management: Harold Koontz, Heiriz

#### **REFERENCE BOOKS:**

1. Principles of Management: S. C. Saxena

2. Principles of Management: V.S.P. Rao

To familiarize the students with:

- 1. To understand the nature, scope and objectives of Management Accounting.
- 2. To comprehend the applied aspects of exploring market and decision-making techniques.
- 3. To compute and interpret the management tools.
- 4. To apply techniques and acquire the ability of budgeting and interpretation of Financial Statements.

### **LEARNING OUTCOMES**

- 1. Explain the concepts and importance of Management Accounting for business.
- 2. Explains the relation between Cost Volume Profit, Variables, Break Even Analysis.
- 3. Prepares budget for the business.
- 4. Defines Standard Cost Concepts.

#### **COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	Management Accounting- Nature, scope, objectives and Function of Management Accounting, Advantages and Limitations of Management Accounting, Role of Management Accountant, Role of Management Accounting in decision making, Comparison among Cost Accounting, Management accounting and Financial Accounting, Cost unit and Cost Centre.	15	
II	Meaning, Advantage and Limitation: Marginal Costing as a tool for Decision making relating to make or buy, change in product Mix, Pricing Decision, exploring a New Market, Shut Down Decision, difference between Marginal costing and absorption costing, Computation of Contribution, Profit-Volume Ratio, Break Even Point, Margin of Safety.	15	05
III	Standard Costing and Variance Analysis: Meaning of Standard Cost and Standard Costing, Advantage, Limitation, Standard costing as a management tool; Variance Analysis: Meaning, Computation and interpretation of Material, Labour, Overheads and Sales Variance.	15	
IV	<b>Budget and Budgetary Control:</b> Meaning, objectives; Merits and Limitation; Types of Budgets, Steps in Budgetary Control, Fixed and Flexible Budgeting, Cash Budget; Zero Base Budgeting and Performance Budgeting.	15	

Analysis and Interpretation of Financial Statements: Meaning,	
Steps, Objectives, Types of Analysis. Comparative Financial	
Statements, Common Size Financial Statements, Trend Analysis.	

### **TEXT BOOKS:**

- 1. Khan, M.Y & Jain, P.K, Management Accounting
- 2. Arora M N , Management and Cost Accounting
- 3. Meheshwari, S.N, Management Accounting

## **REFERENCE BOOKS:**

- 1. K L Gupta: Management Accounting
- 2. S P Gupta: Management Accounting
- 3. I M Pandey: Management Accounting

- 1. To study several landmark decisions delivered by the Apex Court aimed at familiarizing students with some fundamental and well-established legal principles that guide the Indian legal system.
- 2. To introduce students with elementary drafting and become practically oriented.
- 3. To study Latin maxims of particular importance, with a view to familiarizing students with principles of law enshrined therein.
- 4. To study the general rules and guidelines to be adhered to while writing and communicating in a formal legal manner.

#### LEARNING OUTCOME

- 1. On completion of this course the students will be equipped with an understanding of the interplay between language and the law, the flaws in legal language and the significance of the language of the law.
- 2. On completion of this course students will be able to read and dissect, analytically, decisions of courts, while also culling out their facts and principles in order to establish what rule of law they (the judgments) stand for.
- 3. On completion of this course students will be able to explain the meanings of Latin maxims, elucidate fundamental legal concepts and principles through them, as also use them in advocacy.
- 4. On completion of this students will be able to draft simple notices and pleadings.

#### **COURSE CONTENTS:**

Module	Course Topics	Hours	Credit
	Introduction: Language and the Law	15	
	Characteristics of Legal Language: Meaning, Scope, Problems of Legal		
	Language;		
т	Legal comprehension (selected judgements)		
ı	1. Gyan Kaur vs. State of Punjab. AIR 1996 SC 1257.		
	2. Mohani Jain vs. State of Karnataka. 1992 3 SCC 666.		
	3. Sarala Mudgal vs. State of Haryana. 1995 3 SCC 635.		
	4. Vishaka vs. State of Rajasthan. AIR 1997 SC 3011.		
	5. K.M. Nanawati vs. State of Maharashtra AIR 1962 SC 605		

	Legal Terminology	15	
п	Ad interim, Alibi, Ad valorem, Ambiguitas-patent, Ambiguitas-		05
	latents, Amicus Curiae, Animus possidendi, Corpus juris civilis, Caveat		
	emptor, De facto, De jure, Detenue, Ex officio, Exparte, Ex-gratia,		
	Enslegis, Ex post facto, Factum valent, In pari delicto, In pari material,		
	In lieu of, In personam, In rem, Inter se, Impasse, In situ, Inter alia, In		
	toto, Ipso facto, Intra vires, Jure Divino, Jus in rem, Jus ad rem, Jus		

	tertii, Jus in re aliena, Jus in re propria, Jus gentium, Jus natural, Laissez faire, Legalis homo, Lex loci, Locus standi, Magnumbonum, Magnum opus, Modus operandi, Mutatis and mutandis, Note bene, Novus homo, Onus probandi, Obiter dictum, Prima facie, Quid pro quo, Res integra, Res nullius,Sine qua non, Socius criminis, Sans, Status quo, Suo motu, Ultra vires, Vox populi vox dei.	
	Essay Writing on the topic of legal interest (use of legal words and phrases in writing)	
Ш	LEGAL MAXIMS  Actus non facit reum nisi mens sit rea; Actio personalis moritur cum persona; Audi Alteram Partem; Delegatus non potestdelegare; In pari delicto potio rest condition defendentis; Falsus in uno falsus in omnibus; Ignorantia facit excusat, ignorant juris non excusat.; minapraesumuntur contra spoliatorem; Respondent superior; Res ipsa loquitur; Sic uteretuutalienum non laedas; Ubi jus ibiremedium; Volenti non fit injuria; Salus populi est suprema lex; Rex nonpotestpeccare; Vigilanti bus non dormienti bus; jura subeniunt.	15
IV	Fundamental Principles of Legal Writing: Concision, clarity and cogency: Simplicity of structure, Title, Heading, Use of italics, Numbers, Definition of terms, Contractions, Use of first person, Ellipses & alterations, Citations, references and footnotes.	15

### **TEXT BOOKS:**

- 1. S. N. Mishra, Legal Language and Legal rights.
- 2. B. M. Gandhi, Legal Language, Legal Writing and General English, Eastern Book Company.
- 3. Blacks' Law Dictionary, Universal Publishing Ltd., 2000
- 4. Dr. A. Prasad, Outlines of Legal Language in India, Central Law Publications.
- 5. Dr. S.C. Tripathi, Legal language, Legal Writing and General English, Central Law Publications.
- 6. Prof. K.L. Bhatia, Textbook on Legal Language and Legal Writing, Universal Law Publishing Co.

#### **REFERENCE BOOKS:**

- 1. Stephens P. Robbins, Organizational Behaviour, Pearson Education India, 2013 (15th Edn)
- 2. GB Shaw Arms and the Man, Dover Publications.
- 3. Mahesh Dattani, "Final Solutions", Penkraft International Publications

Girish Karnad, Nagamandala, Oxford India, Paperbacks, 2000

- 1. To provide a deep understanding of the basic function of computer.
- 2. To understand basic peripheral devices attached to Computer system.
- 3. To learn the concept of Office suit like Word processor, spreadsheet, power point presentation.
- 4. To gain knowledge about Internet and its exploration in the knowledge world.

#### LEARNING OUTCOMES

- 1. Students will know the basic of computer and their component.
- 2. The students will have learnt how to use external devices attached to computer system.
- 3. The students will acquaint with basic of computer application in office work.
- 4. The students will become efficient to use Internet, understanding URL and legal awareness.

#### **COURSE CONTENTS:**

Module	Course Topics	Hours	Credit
I	Basic of Computer and its Evolution: Introduction to computer and its characteristics, Advantages and Limitation of Computer, basic architecture of computer system and function of its component (units), evolution and classification of computer system, Data and Information, Number systems and their inter-conversion.	12	
II	Input and Output Devices: characteristics and uses of Input output Devices like Keyboard, Mouse, Joystick, Digitizer, Scanner, Touch screen, Monitor, Printer and plotter.  Computer Memory: Classification of memory system, Primary Memory RAM, ROM with their types and uses, Secondary Memory-SASD and DASD concept, Magnetic Disks, CD, DVD, Flash Memory.	12	
III	Word processor: MS-Word, document, page setup, mail-merge, pivot-chart, table, header footer, Spell check, language setting and thesaurus; Spreadsheet- concept of spreadsheet (worksheet), excel essentials, styles & formatting, Sorting & filtering, charts, formulas & functions uses.  Presentation: working with slides, designing presentations, working with graphics, tables & charts, animation & slide show.	12	3
IV	Internet and cyber world: Networking Concept, type of Networks (LAN, MAN, WAN), Internet, Intranet and extranet.  World Wide Web, Search Engines, Understanding URL, Web Browsing tools, internet scams, phishing, precaution & awareness, Copyright Issues, Image Copyright, terms of use, plagiarism.	12	

#### **TEXT BOOKS:**

- 1. Thareja, "Computer Fundamental & Programming in C", Oxford University Press.
- 2. P.K. Sinha, "Computer Fundamentals", BPB Publication.
- 3. Turban, Rainer and Potter (2003). "Introduction to Information Technology". John Wiley & Sons

### **REFERENCE BOOKS:**

- 1. Quantum, "MS Office Project", Pearson Education.
- 2. Silberschatz, Galvin and Gagne, "Operating Systems Concepts", Wiley.
- 3. Elmasri, Navathe, "Fundamentals of Database Systems", Pearson Education.
- 4. A.S. Tanenbaum, "Computer Networks", Pearson Education.

- 1. To provide students with an understanding of basic Principles of Indemnity, guarantee, bailment, pledge, and its concept.
- 2. To provide the knowledge of the Contract of Agency, Methods of creation of agency; and Termination of Agency;
- 3. To provide students with a thorough understanding of the fundamental concepts and principles of the Sale of Goods Act, 1930, and the Specific Relief Act, 1963.
- 4. To provide students with an in-depth understanding of the Indian Partnership Act, 1932, including the definition, types, and essential elements of a partnership.

#### LEARNING OUTCOMES

On the completion of this course:

- 1. Students will be able to understand and deliberate the Contract of indemnity and guarantee as well as the Contract of Bailment and Pledge.
- 2. Students will demonstrate an understanding of the contract of agency, including its creation, termination, the roles of agent and principal, the legal capacity of minors in agency, and the scope of government and electronic contracts.
- 3. Students will be able to analyze and explain the essentials of the contract of sale under the Sale of Goods Act, the principles of the Specific Relief Act,
- 4. Students will gain a comprehensive understanding of the formation, operation, and dissolution of partnerships under the Indian Partnership Act

#### **COURSE CONTENTS:**

Module	Course Topics	Hours	Credit
I	Indemnity & Guarantee: Nature and Definition; Commencement & extent of Indemnifier's liability or Rights of Indemnity holder. Essential features of Guarantee; Continuing guarantee; Revocation; Extent of surety's liability; Discharge of Surety's liability; Rights of Surety; Doctrine of Subrogation.	15	
	<b>Bailment &amp; Pledge:</b> Definition; Essential Elements of Bailment; Rights & Duties of Bailor/Bailee; Finder of Lost goods, Rights & liabilities towards the true owner; Pledge-Meaning, Definition & Essential elements, Comparison with bailment, Rights of the pawner and pawnee.		
П	Agency: Contract of Agency- Meaning & Definition; Agency transactions in day-to-day commercial world; Who may be- Agent and Principal; Position of Minor; Essentials Elements of agency; Methods of creation of agency; Delegation; Duties and rights of agent; Termination of Agency; Government Contracts; E- Contracts: Legal scope.	15	05

Ш	The Sale of Goods Act, 1930: Concept of Sale; Meaning & Definition; Essentials of contract of sale; Distinction between Sale & Agreement to sell; Caveat Emptor; Nemo datquod non habet; Unpaid seller and his rights; Remedies for breach of contract.  Specific Relief Act 1963: Introduction, Specific relief, Specific performance of contract, Enforcement of awards, Recession of Contracts, Cancellation of contracts, Preventive relief	15	
IV	The Indian Partnership Act, 1932: Partnership- Definition, Kinds & Essentials; Mutual relationship between partners; Incoming & outgoing partners; Rights & duties of partners; Registration of firm & Effects of Non-Registration; Dissolution of Firm.	15	

#### **ACTS:**

- 1. Indian Contract Act, 1872
- 2. The Sale of Goods Act, 1930
- 3. The Indian Partnership Act, 1932
- 4. Specific Relief Act 1963

#### **TEXT BOOKS:**

- 1. Pollock and Mulla on Contracts
- 2. Avtar Singh, Contract Act, EBC, Lucknow.
- 3. Krishnan Nair, Law of Contract, Orient
- 4. Avtar Singh, Principles of the Law of Sale of Goods and Hire Purchase, EBC, Lucknow
- 5. J.P.Verma (ed.), Singh and Gupta, The Law of Partnership in India, Orient Law House, New Delhi.

#### **REFERENCE BOOKS:**

- 1. A. G. Guest (ed.), Benjamin's Sale of Goods, Sweet & Maxwell.
- 2. R.K. Bangia, Indian Contract Act, Allahabad Law Agency
- 3. Beatson (ed.), Ansons' Law of Contract, Oxford, London
- 4. Saharay, H.K., Indian Partnership and Sale of Goods Act, Universal Publication
- 5. Ramnainga, The Sales of Goods Act, Universal Publication.